



# 4th HAIR EXPO

Dates: January 14[Wed] - 16[Fri], 2026

Venue: Tokyo Big Sight, Japan

COSME TOKYO - 14th INT'L COSMETICS TRADE FAIR TOKYO
COSME Tech TOKYO - 16th INT'L COSMETICS DEVELOPMENT EXPO TOKYO
5th COSMETICS MARKETING EXPO

Organised by: **RX Japan Ltd.** 

www.cosme-week.jp/tokyo/en-gb/about/hc.html



In the business of building businesses





# **Best Gateway to the Attractive Market - JAPAN**

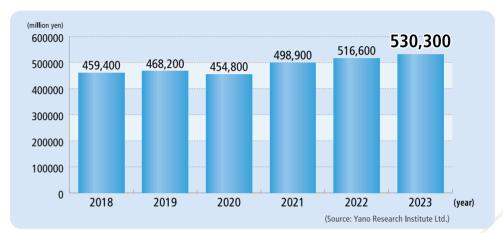
Japan – World's 3rd Largest Market

Japan has world's 3rd biggest beauty market (2023)



Hair care market is growing in Japan

Transition of Hair Care Market Size in Japan



**Most International Beauty Show in Japan** 

Attendees are from 57 Countries & Regions



### **How to Enter the Japanese Cosmetics Market**

The Japanese market is always looking for new and innovative cosmetics brands that attract new consumers. Brands must demonstrate a strong concept and unique ingredients to gain the buyers' attention. Consumers tend to be influenced by the whole product (functionality, packaging, appeal), which is why maintaining brand awareness and education is extremely important.







# B to B Show Specialised in Cosmetics Industry

### **Exhibitor**

## Manufacturers / Trading Companies which deals with

- Shampoo/Conditioner
- Hair Dye
- Hair Styling Products
- Hair Loss Products
- Hair Tools & Appliances
- Private Label (OEM/ODM)

etc.

# **Business Meetings**

- Find New Business Partners
- Take Orders
- Promote New Products
- Agency Agreement

etc.

### **Visitor**

#### **Following buyers**

- Distributors/Importers
- Retailers
  - Cosmetics Shops
  - Department Stores
  - Online Shops
- Beauty Salons/Barbers

#### **Following manufacturers**

Cosmetics/Hair Products
 Manufacturers
 etc.











# **Meet High Quality Visitors On-site**

At the show, you can meet all kinds of visitors who need meet to expand your business in Japan.



### **Distributors**/ **Importers**

import & register your products in Japan **◆** ARATA ◆ GAMO

◆ OHYAMA

**◆ CHUO BUSSAN** ◆ DOSHISYA

**Department Stores / Mass Retailers** 

- **♦ ITOCHU** ◆ IDA RYOGOKUDO
- **◆** KATASE

◆ MITSUBISHI

**◆ DAIMARU MATSUZAKAYA** 

◆ ISETAN MITSUKOSHI

**♦10FT** 

**◆** HANDS

**◆ TAKIGAWA** 

◆ PALTAC

**◆** MAKE UP

etc.











### Retailers

promote & deliver your products to consumers

#### **Cosmetics Shops**

- ◆ @COSME
- ◆ AINZ TULPE
  - ◆ PLAZASTYLE

#### **◆ ISETAN MIRROR** Online Shops

- AMAZON **◆ DINOS CECILE** ◆ OVZ JAPAN
- ◆ RAKUTIN
- ◆ CATALOGHOUSE ◆ NISSEN

#### **◆** COCOKARA FINE

◆ TOMOD'S

◆ HANKYU HANSHIN

**◆ ITO-YOKADO** 

**◆** MARUI

**Drug Stores** 

- ◆ MATSUMOTOKIYOSHI
- **◆ WELCIA YAKKYOKU**



#### Salons/Spas/ **Hotels/Clinics**

purchase in large quantities

**◆** EARTH

**♦ HOTEL NEW OTANI** 

- HIRO GINZA MISS PARIS
- ◆ NEXUS

◆ HOSHINO RESORTS

- **◆ SHISEIDO BEAUTY SALON**
- ◆ SOCIE HAIR

etc.



#### **Manufacturers**

who want to manufacture HAIR products

- **◆** TOILETRIES
- **◆** COSMETICS
- **◆ PRIVATE LABEL**
- etc.

(Visitors from 2024 Osaka Show & 2025 Tokyo Show including co-held shows, excerpts, in alphabetical order)

## Maximise Your Show Results with Various Marketing Opportunities

Show Management provides the following support to help overseas exhibitors achieve success.

1 Official Website

Show Management will create a Featured Page for overseas exhibitor's products on the official website.



Official e-mail

Show Management will distribute e-mails featuring information about overseas exhibitors to approximately 5,000 exporters & importers and distributors before the show period to encourage attendance.



3 Official SNS

Show Management will share exhibitor information on the official SNS before the show period to encourage attendance.



## Choose the best Plan to gain more leads and maximise Exhibiting results

Special packaged plans contain both "Digital & On-site Advertisement". Digital and real approach two months before the show can help increase visitor's attractions during 3-day show.

**Premium Plan** Limited to 3 exhibitors. This plan gives you maximum exposure before and during the show.





















Business Activation Plan This plan helps you attract high quality visitors to your booth.



















This plan helps you have more exposure and more visitors at your booth.















Meaning of icons





















You can exhibit with only the on-site booth for 3-day show.

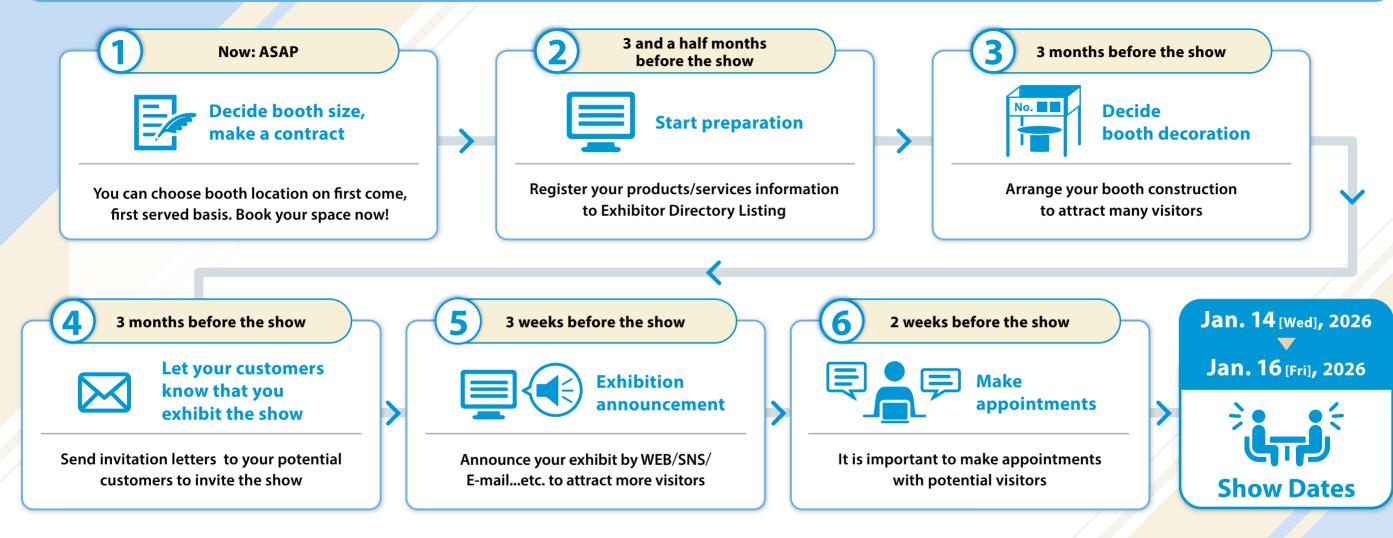












## Since exhibit space is limited, please request more details today!

**Request More Information** 



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Organiser: RX Japan Ltd.

**COSME Week Show Management** 

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