

## **EXHIBITING INFORMATION**

# COSME Tech 2025 OSAKA

6th INT'L COSMETICS DEVELOPMENT EXPO OSAKA

Dates: September 24[Wed] - 26[Fri], 2025

Venue: INTEX Osaka, Japan

Pelo Rice

# COSME Tech 2026 TOKYO

16th INT'L COSMETICS DEVELOPMENT EXPO TOKYO

Dates: January 14[Wed] - 16[Fri], 2026

Venue: Tokyo Big Sight, Japan

Organised by: **RX Japan Ltd.** 



www.cosme-week.jp/tokyo/en-gb/about/ci.html



# **Best Gateway to the Attractive Market - JAPAN**

## Japan - World's 3rd Largest Market

Japan has world's 3rd biggest beauty market (2023)



## Most International Beauty Show in Japan

Attendees are from 57 Countries & Regions

#### List of 57 countries/regions that attended in 2025

- Australia
- Germany

- Israel

- Italy

- Japan

- Azerbaiian
- Belgium
- Bouvet Island
- Bulgaria
- Cambodia - Canada
- Chile
- China
- Czechia Ecuador
- France

- Ghana
- Heard Island And Mcdonald Islands
- Hong Kong Iceland
- Moldova - India - Mongolia - Indonesia - Isle Of Man
  - Montserrat - Morocco - Mvanmar - Nepal - Netherlands

- Kazakhstan

- Lithuania

- Malaysia

- Mauritania

- Macao

- New Zealand
- Nigeria - Norway - Philippines
- Poland - Saudi Arabia
- Serbia - Singapore - Slovakia
- South Korea - Spain - Sri Lanka

(in alphabetical order, including co-held shows

- Sweden

- Taiwan

- Thailand

- Türkiye

- Ukraine

- Viet Nam

- UAE

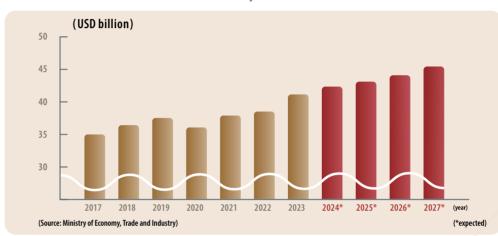
- UK

- USA

- Switzerland

## **Cosmetics Market is Growing in Japan**

**Total Cosmetics Manufactured in Japan** 



## **How to Enter the Japanese Cosmetics Market**

The Japanese market is always looking for new and innovative cosmetics brands that attract new consumers. Brands must demonstrate a strong concept and unique ingredients to gain the buyers' attention. Consumers tend to be influenced by the whole product (functionality, packaging, appeal), which is why maintaining brand awareness and education is extremely important.







# B to B Show Specialised in Cosmetics Industry

## **Exhibitor**

# Manufacturers/Trading Companies which deal with

- Private Label (OEM)
- Container/Packaging
- Ingredients
- Tools & Accessories
- Lab Devices, Testing etc

# **Business Meetings**

- Find New Business Partners
- Take Orders
- Promote New Products
- Agency Agreement

etc.

## Visitor

- Cosmetics Manufacturers
- R&D Purchasing
- Product Planing Innovation
- Marketing Packaging
- Newcomers from Other Industries
- Retailers with Private Label Cosmetics
- **Importers** etc.











# Meet High Quality Visitors On-site

At the show, you can meet all kinds of visitors who need meet to expand your business in Japan.

OTSUKA PHARMACEUTICAL



MORINAGA

#### **Cosmetics Manufacturers**

 FANCL KANEBO COSMETICS NOEVIR - DR. CI:LABO - MANDOM UNILEVER JAPAN SERVICE - NIVEA-KAO • DHC LION SHISEIDO JOHNSON & JOHNSON CBON - KOSE - POLA ISEHAN NIHON LOREAL



## **Newcomers from Other Industries**

- AJINOMOTO ASAHI GROUP FOODS BANDAI DAIICHI SANKYO HEALTHCARE KIRIN HOLDINGS KOBAYASHI PHARMACEUTICAL - LOTTE MEIJI - PIGEON
- SUNTORY WELLNESS - YAKULT YAMADA BEE FARM



#### **Retailers and Salons with Private Label Cosmetics**

- AEON TOPVALU DON QUIJOTE JAPANESE CONSUMERS' TBC GROUP JIMOS MATSUMOTOKIYOSHI HOLDINGS ORIENTAL LAND **COOPERATIVE UNION** SANROL
- SENSHUKAI TAKARA BELMONT RYOHIN KEIKAKU WORLD SOCIE WORLD



## **International Visitors**

- AMORE PACIFIC (Korea)
- LG HOUSEHOLD & HEALTHCARE (Korea)
- MARY KAY (USA)
- SHANGHAI INOHERB COSMETICS (China)
- CHANEL (France)
- · LOREAL CHINA (China)
- NATURE REPUBLIC (Korea) THE SKIN FACTORY (Korea)

- CHANEL HONG KONG (Hong Kong)
- LVHM PERFUMES & COSMETICS (China)
- PROCTER & GAMBLE (Singapore)
- UNILEVER & DEVELOPMENT CENTER (China)

ROHTO PHARMACEUTICAL







# Maximise Your Show Results with Various Marketing Opportunities

Show Management provides the following support to help overseas exhibitors achieve success.

1 Official Website

Show Management will create a Featured Page for overseas exhibitor's products on the official website.



Official e-mail

Show Management will distribute e-mails featuring information about overseas exhibitors to approximately 5,000 exporters & importers and distributors before the show period to encourage attendance.



3 Official SNS

Show Management will share exhibitor information on the official SNS before the show period to encourage attendance.



# **Exhibit at Both Osaka and Tokyo**

Visitors of Osaka and Tokyo shows come from different parts of Japan. By exhibiting at both editions, you can approach the entire Japan.

Osaka Show: Consisting of 2 shows

# COSME Tech OSAKA

#### **Special Zone**

- Cosmetics Marketing Zone
- · Ingredients Zone

# **COSME OSAKA**

#### **Special Zone**

- Sustainable & Organic Cosmetics Zone
- Beauty & Health Foods Zone
- Korean Cosmetics Fair
- Esthetic Cosmetics Zone
- Hair Care Zone

About 87%\*
of visitors
are from
Western Japan.

# Tokyo Show: Consisting of 4 shows

# About 84%\* of visitors are from Tokyo & Eastern Japan.

## COSME Tech rosyo

#### **Special Zone**

- Overseas Ingredients Street
- Ingredients Zone
- Private Label/0EM Zone
- Laboratory Device & Testing Zone
- Machinery & Equipment Zone
- Containers/Packaging Zone

## **COSME TOKYO**

#### **Special Zone**

- Retail Zone
- Professional Zone
- Inner Beauty Zone
- Korean Cosmetics Fair

#### **COSMETICS MARKETING EXPO**

#### **Special Zone**

- Store DX & Customer Attraction Zone
- Digital Solutions Zone
- Promotional Solutions Zone

## HAIR EXPO

<sup>\*</sup>Figures based on actual results for 2024 Tokyo and 2024 Osaka show.

# Choose the best Plan to gain more leads and maximise Exhibiting results

Special packaged plans contain both "Digital & On-site Advertisement". Digital and real approach two months before the show can help increase visitor's attractions during 3-day show.

# **Premium Plan** Limited to 3 exhibitors. This plan gives you maximum exposure before and during the show.





















# Business Activation Plan This plan helps you attract high quality visitors to your booth.



















**Starter Plan II** This plan helps you have more exposure and more visitors at your booth.













#### Meaning of icons



















You can exhibit with only the on-site booth for 3-day show.













Announce your exhibit by WEB/SNS/

E-mail...etc. to attract more visitors

\*For the Tokyo Exhibition Schedule.

**Show Dates** 

# Since exhibit space is limited, please request more details today!

**Request More Information** 



Tel: +81-3-6739-4121

E-mail: cosme-tokyo.jp@rxglobal.com

It is important to make appointments with potential visitors



Send invitation letters to your potential

customers to invite the show